

2010 North American Food Retailers

A=actual sales; E=estimated sales

RANK	COMPANY	TOP EXECUTIVE(S)	CORPORATE/ FRANCHISE STORES	SALES IN \$ BILLIONS; DATE FISCAL YEAR ENDS
1	Wal-Mart Stores Bentonville, Ark.	MIKE DUKE president, CEO	4,624	262.0E 1/31/10
Volume total represents combined sales of Wal-Mart Supercenters, Wal-Mart discount stores, Sam's Clubs, Neighborhood Markets and Marketside stores in the U.S. and Canada, which account for approximately 64% of total corporate sales (estimated at \$409.4 billion in 2009). Wal-Mart operates 2,746 supercenters in the U.S. and 75 in Canada; 152 Neighborhood Markets and four Marketside stores in the U.S.; 803 discount stores in the U.S. and 239 in Canada; and 605 Sam's Clubs in the U.S. (The six Sam's Clubs in Canada closed last year, and 10 more Sam's are scheduled to close in 2010.)				
2	Kroger Co. Cincinnati	DAVID B. DILLON chairman, CEO	3,634	76.0E 1/30/10
Kroger's store base includes 2,469 supermarkets and multi-department stores; 773 convenience stores; and 392 fine jewelry stores. Sales from convenience stores account for approximately 5% of total volume, and sales from fine jewelry stores account for less than 1% of total volume. The company's 850 supermarket fuel centers are no longer included in the store count.				
3	Costco Wholesale Corp. Issaquah, Wash.	JIM SINEGAL president, CEO	527	71.4A 8/30/09
Revenues at Costco include sales of \$69.9 billion and membership fees of \$1.5 billion. Groceries, encompassing food, sundries and fresh products, plus pharmacy and gasoline, account for 63% of the sales total, or approximately \$45 billion. Of the company's total sales, 79% come from 407 warehouses in the U.S. and Puerto Rico; 14% from 77 warehouses in Canada; and 7% from 43 warehouses in the United Kingdom, Japan, South Korea, Taiwan and Australia. (Volume from 32 Costco locations in Mexico are not included in the company's reported sales.)				
4	Supervalu Minneapolis	CRAIG HERKERT president, CEO	2,450	41.3E 2/27/10
Sales from 1,560 corporate stores — encompassing 1,240 conventional stores and 320 Save-A-Lots — account for 75% of total revenues; the company also licenses 860 Save-A-Lots and 30 Cub Foods stores. Supervalu's supply-side division accounts for 25% of total revenues.				
5	Safeway Pleasanton, Calif.	STEVE BURD chairman, president, CEO	1,730	40.8E 1/2/10
6	Loblaw Cos. Toronto	ALLAN LEIGHTON president, deputy chairman	1,036	29.9E (U.S.) 12/31/09
Loblaw operates 609 corporate stores under a variety of banners and supplies 427 franchised stores that also operate under a variety of banners.				
7	Publix Super Markets Lakeland, Fla.	ED CRENSHAW CEO	1,018	24.3E 12/26/09
8	Ahold USA Quincy, Mass.	LAWRENCE BENJAMIN COO	707	22.3E 12/31/09
Ahold USA, the U.S. division of Amsterdam-based Ahold, encompasses 375 units of Stop & Shop, Quincy, Mass.; 181 units of Giant Foods of Landover, Md.; and 151 units of Giant Foods of Carlisle, Pa. Ahold USA accounts for approximately 56% of the parent company's total sales. At year's end, Ahold announced it would buy 25 Ukrop's stores and one new-store site, which would add approximately \$600 million to its total.				
9	C&S Wholesale Grocers Keene, N.H.	RICK COHEN chairman, CEO	0	19.0E 9/30/09
C&S volume does not includes sales from two retail subsidiaries: Grand Union Family Markets, which operates 33 locations in the Northeast, and Southern Family Markets, which operates 76 supermarkets in the Southeast under the Southern Family and Piggly Wiggly banners. During 2009, C&S supplied products to several companies on the Top 75 list (including A&P, Ahold USA, BJ's, Bi-Lo, Demoulas Market Basket, Kroger Co., Safeway, Save Mart Supermarkets, the Shaw's division of Supervalu and Tops Markets), and volume from those companies is reflected in the sales total for C&S as well as being listed for each of those companies individually.				

10	Delhaize America Salisbury, N.C.	PIERRE-OLIVIER BECKERS CEO	1,608	19.0E 1/2/10
Delhaize America, the U.S. division of Brussels-based Delhaize Group, encompasses 1,159 Food Lions, 171 Hannaford Bros. Markets, 104 Sweetbay Supermarkets, 70 Harvey's Supermarkets, 65 Bloom units, 28 Bottom Dollar Food stores and 11 Reid's. Delhaize America accounts for approximately 66% of the parent company's total sales.				
11	7-Eleven Dallas	JOE DEPINTO president, CEO	6,123	17.5E 12/31/09
Of the sales total, approximately 91% comes from the U.S. and 9% from Canada. Merchandise at 7-Eleven accounts for approximately 64% of total sales; gasoline accounts for the other 34%. U.S. merchandise sales account for approximately 90% of the 2009 total, with Canadian sales accounting for the other 10%. Of 5,659 stores in the U.S. and 464 in Canada, all locations in Canada and approximately 21% in the U.S. are corporate-owned, with the balance of the U.S. stores franchised.				
12	H.E. Butt Grocery Co. San Antonio	CHARLES C. BUTT chairman, CEO	317	15.0E 10/31/09
Sales includes 33 units in Mexico that account for an estimated 6.2% of total sales.				
13	Meijer Inc. Grand Rapids, Mich.	HANK MEIJER CEO	191	14.1E 1/30/10
14	Sobeys Stellarton, Nova Scotia	BILL MCEWAN president, CEO	1,325	12.7E (U.S.) 5/1/10
Sobeys operates 630 corporate stores, encompassing supermarkets, convenience stores, drug stores and fuel centers; and supplies 695 franchised stores.				
15	Dollar General Corp. Goodlettsville, Tenn.	RICK DREILING chairman, CEO	8,700	11.8E 1/29/10
Consumables, including groceries, refrigerated foods and HBC products, account for approximately 72% of total sales. Store base includes 57 Dollar General Markets that feature fresh produce and meat, which are not offered at Dollar General Stores.				
16	Wakefern Food Corp. Keasbey, N.J.	JOSEPH S. COLALILLO chairman, CEO	67	11.7A 10/3/09
Of Wakefern's 67 corporate stores, 41 operate under the PriceRite banner and 26 under the ShopRite banner; the company declined to indicate what percentage of total sales come from the corporate stores. Wakefern supplies products to three Top 75 companies — Saker ShopRite, Village Super Market and Inserra Supermarkets — and volume from those companies is included in the sales totals for Wakefern as well as being listed for each company individually.				
17	Metro Montreal	ERIC R. LAFLECHE president, CEO	747	10.7A (U.S.) 9/26/09
Metro operates 379 corporate stores that account for 70% of total sales. It also supplies 368 franchised stores, including 180 supermarkets and 188 drug stores.				
18	BJ's Wholesale Club Natick, Mass.	LAURA SEN president, CEO	186	10.2E 1/31/10
Groceries, encompassing food and sundries, account for approximately 75% of BJ's total sales.				
19	A&P Montvale, N.J.	CHRISTIAN HAUB chairman, interim president/CEO	435	9.1E 2/27/10
20	Giant Eagle Pittsburgh	DAVID SHAPIRA chairman, president, CEO	376	8.2E 6/30/10
Volume encompasses sales from 164 corporate supermarkets; 58 independently owned and operated supermarkets that use the Giant Eagle name; and 154 corporate-owned fuel and convenience stores.				
21	Trader Joe's Market Monrovia, Calif.	DAN BAIN chairman, CEO	350	8.0E 6/30/10
Trader Joe's is wholly owned by the Albrecht family of Germany.				

22	Whole Foods Market Austin, Texas Results includes sales from five stores in the United Kingdom.	JOHN MACKEY chairman, CEO	286	8.0A 9/27/09
23	Family Dollar Stores Charlotte Consumables at Family Dollar Stores account for approximately 64.4% of sales.	HOWARD LEVINE chairman, CEO	6,655	7.4A 8/29/09
24	Winn-Dixie Stores Jacksonville, Fla.	PETER LYNCH chairman, president, CEO	515	7.3E 6/30/10
25	Associated Wholesale Grocers Kansas City, Kan. Corporate stores at AWG account for approximately 8% of total sales.	JERRY GARLAND president, CEO	75	7.0E 12/26/09
26	Aldi Batavia, Ill. Aldi is the U.S. subsidiary of Aldi Group, Muelheim, Germany.	CHARLES YOUNGSTROM president	1,054	6.6E 12/31/09
27	Hy-Vee Food Stores West Des Moines, Iowa Hy-Vee operates 204 supermarkets and 24 drug stores.	RIC JURGENS chairman, CEO	228	6.4A 9/30/09
28	Wegmans Food Markets Rochester, N.Y.	DANNY WEGMAN CEO	75	5.2E 12/31/09
29	Save Mart Supermarkets Modesto, Calif.	ROBERT M. PICCININI chairman, CEO	244	4.9E 12/27/09
30	Nash Finch Co. Minneapolis Corporate stores at Nash Finch account for approximately 11.1% of total sales.	ALEC COVINGTON president, CEO	57	4.7E 1/2/10
31	WinCo Foods Boise, Idaho	STEVEN L. GODDARD president, CEO	70	4.3E 4/3/10
32	Albertsons LLC Boise, Idaho	ROBERT MILLER CEO	235	4.2E 2/25/10
33	Unified Grocers Los Angeles	AL PLAMANN president, CEO	0	4.1A 10/3/09
34	Harris Teeter Matthews, N.C. Harris Teeter is a division of Ruddick Corp., Charlotte, and accounts for approximately 94% of Ruddick's total sales.	FRED MORGANTHALL president	189	4.0A 9/27/09
35	Roundy's Supermarkets Milwaukee	ROBERT A. MARIANO chairman, CEO	154	3.8E 1/2/10

36	Stater Bros. Markets San Bernardino, Calif.	JACK BROWN chairman, CEO	167	3.8A 9/27/09
37	United Natural Foods Inc. Providence, R.I. Corporate stores account for approximately 1.5% of total sales.	STEVEN L. SPINNER president, CEO	13	3.6E 7/31/10
38	Price Chopper Supermarkets Schenectady, N.Y.	NEIL GOLUB chairman, president, CEO	119	3.4E 4/25/10
39	Raley's Supermarkets West Sacramento, Calif.	MICHAEL J. TEEL CEO	134	3.4E 6/26/10
40	Ingles Markets Asheville, N.C.	ROBERT P. INGLE II chairman	200	3.3A 9/26/09
41	Grocers Supply Co. Houston GSC declined to indicate what percentage of total sales are done by corporate stores.	MAX LEVIT president	60	3.1E 12/31/09
42	Alex Lee Inc. Hickory, N.C. Sales at Alex Lee include approximately \$1.24 billion from Lowes Food Stores and the balance from two corporate-owned wholesale businesses (Merchants Distributors and Institutional Food House).	BOYD GEORGE chairman, CEO	111	3.0A 10/3/09
43	Demoulas Market Basket Tewksbury, Mass.	ARTHUR T. DEMOULAS president, CEO	60	3.0E 1/2/10
44	Associated Wholesalers Inc. Robesonia, Pa. Corporate stores at AWI account for approximately 2% of total sales.	J. CHRIS MICHAEL CEO	9	2.6E 7/31/10
45	Houchens Industries Bowling Green, Ky. Houchens operates 178 conventional supermarkets under several banners — Houchens Markets, Buehler Foods, White's Fresh Foods, Everyday IGA, Food Giant, Piggly Wiggly and Mad Butcher; 230 Save-A-Lot stores; and 85 convenience stores. Volume from all retail stores accounted for approximately 75% of total corporate sales, with the balance coming from Houchens' manufacturing, recycling and foodservice businesses.	JIMMIE GIPSON chairman, CEO	493	2.6E 9/30/09
46	Overwaitea Food Group Langley, British Columbia Overwaitea Food Group is a division of the Jim Pattison Group, a diversified company involved in several different industries, of which food retailing reportedly has the largest share. Overwaitea operates stores under several banners, including 76 Save-On Foods, 15 Overwaitea Foods, 14 Cooper's Foods, 14 PriceSmart Foods, three Urban Fare stores and one Bulkley Valley Wholesale.	STEVE VAN DER LEEST president	123	2.6E (U.S.) 12/31/09
47	Spartan Stores Grand Rapids, Mich. Corporate stores at Spartan account for 58% of total sales.	DENNIS EIDSON president, CEO	96	2.6E 3/27/10
48	Schnuck Markets St. Louis	SCOTT SCHNUCK chairman, CEO	106	2.5E 9/27/09

49	Weis Markets Sunbury, Pa.	DAVE HEPFINGER president, CEO	165	2.5E 12/26/09
50	Bi-Lo Mauldin, S.C.	MICHAEL BYARS president, CEO	214	2.3E 1/2/10
51	Smart & Final Los Angeles	GEORGE GOLLEHER chairman, CEO	287	2.3E 1/3/10
	Smart & Final operates 196 warehouse stores, including 13 in Mexico; 52 Cash & Carry stores; and 39 farmers' market-style stores (31 Henry's Farmers Markets and eight Sun Harvest stores).			
52	Brookshire Grocery Co. Tyler, Texas	BRADLEY W. BROOKSHIRE chairman	155	2.2E 9/30/09
53	Associated Food Stores Salt Lake City	RICH PARKINSON president, CEO	56	2.0E 3/27/10
	Corporate stores account for approximately 45% of total sales.			
54	Central Grocers Joliet, Ill.	JIM DENGES president, CEO	29	1.8E 7/31/10
	The company declined to indicate what portion of total sales come from corporate stores.			
55	K-VA-T Food Stores Abingdon, Va.	STEVE SMITH chairman, president, CEO	105	1.8E 12/31/09
56	Bozzuto's Cheshire, Conn.	MICHAEL BOZZUTO chairman, president	6	1.7A 9/26/09
	Corporate stores at Bozzuto's account for less than 1% of total sales.			
57	Tops Friendly Markets Williamsville, N.Y.	FRANK CURCI president, CEO	76	1.7E 12/31/09
	Tops operates 71 corporate stores and franchises five locations.			
58	Bashas' Chandler, Ariz.	EDDIE N. BASHA JR. chairman, CEO	134	1.6E 12/31/09
59	Big Y Foods Springfield, Mass.	DONALD D'AMOUR chairman, CEO	57	1.4E 12/31/09
	Big Y operates 56 conventional stores and one fine wine, liquor and gourmet food store called Table & Vine.			
60	99 Cents Only Stores Commerce, Calif.	ERIC SCHIFFER CEO	275	1.4E 3/31/10
	Consumables at 99 Cents Only Stores account for approximately 56% of total sales.			
61	Saker Shop Rite Freehold, N.J.	RICHARD SAKER president, CEO	27	1.4E 10/31/09
	Formerly Foodarama.			
62	Affiliated Foods Midwest Norfolk, Neb.	MARTIN ARTER president, CEO	0	1.3E 6/26/10

63	United Supermarkets Lubbock, Texas	GANN'T and MATT BUMSTEAD co-presidents	50	1.3E 1/30/10
64	Brookshire Brothers Lufkin, Texas	JERRY JOHNSON president, CEO	102	1.2E 4/23/10
Brookshire Brothers operates 72 supermarkets and 30 convenience stores. Convenience stores account for 13% of total sales.				
65	Village Super Market Springfield, N.J.	JAMES SUMAS chairman	26	1.2A 7/25/09
66	Affiliated Foods Amarillo, Texas	GEORGE LANKFORD president	0	1.1E 9/26/09
67	Inserra Supermarkets Mahwah, N.J.	LAWRENCE R. INSERRA JR. chairman, CEO	21	1.1E 12/26/09
68	Marsh Supermarkets Indianapolis	FRANK LAZARAN chairman, president, CEO	103	1.1E 3/31/10
69	Coborn's St. Cloud, Minn.	CHRIS COBORN president, CEO	91	1.0E 12/26/09
Coborn's operates 39 supermarkets (26 Coborn's, 10 Cash Wise warehouse stores and three Save-A-Lots); 33 convenience stores (18 Little Duke's adjacent to supermarkets and 15 freestanding Holiday Stationstore locations); seven freestanding video stores; five freestanding liquor stores; four freestanding pharmacies; two Ace Hardware stores; and one Subway. It also operates CobornsDelivers, a home-delivery business.				
70	URM Stores Spokane, Wash.	DEAN SONENBERG president, CEO	21	1.0E 8/1/10
Corporate stores at URM account for 30% of total sales. The company also supplies 130 supermarkets and 180 convenience stores.				
71	Fareway Stores Boone, Iowa	FRED GREINER president, COO	96	0.95E 10/31/09
72	King Kullen Grocery Co. Bethpage, N.Y.	BERNARD D. KENNEDY, RONALD CONKLIN, co-chairs	52	0.94E 10/1/10
King Kullen operates 48 conventional supermarkets and four Wild by Nature natural-food stores.				
73	Woodman's Markets Janesville, Wis.	PHIL WOODMAN president	12	0.86E 9/26/09
74	Purity Wholesale Grocers Boca Raton, Fla.	JEFF LEVITETZ chairman	0	0.82E 6/30/10
75	Redner's Markets Reading, Pa.	RICHARD REDNER chairman, president, CEO	51	0.80E 9/30/09
Redner's operates 38 supermarkets and 13 Quick Shoppe convenience stores.				

ADDITIONAL NOTES:

- IGA, a Chicago-based voluntary network of independent grocers, accounted for 2009 sales of approximately \$30 billion from 6,200 stores worldwide, including approximately \$8 billion from 1,350 stores in the U.S. and \$22 billion from 4,850 stores in 37 other countries, including Canada.
- PENN TRAFFIC — As the 2010 Top 75 list went to press, the future disposition of the 79 stores operated by Penn Traffic Co., Syracuse, N.Y., was not clear, with at least two chains hoping to buy large portions of its operations out of bankruptcy.